

Digital Distribution

# IVANS Submissions™

is the industry's end-to-end policy submissions management solution

**Today's manual management of submissions is weighed down by lengthy paper-based applications and supplemental forms.**

The back and forth between insureds, agents and underwriters is time intensive and riddled with the potential for errors.

IVANS Submissions is the industry's for end-to-end policy submissions management that enables insurers to more quickly and easily market appetite directly to agencies and automate submissions data exchange between systems.

By tapping into the IVANS network of 32,000 agencies, IVANS Submissions enables insurers to efficiently reach the right agents with the right products to increase ease of doing business and drive the most profitable premium growth.

**“ We want our agents to have us in their head when they think of the easiest company that they could possibly work with.”**

Acuity



## Enables your business to

- Increase visibility of your products in agencies' daily workflows to increase submissions and win rates.
- Receive more complete submissions with required submission fields as structured data to more quickly internally route the submission.
- Give agencies convenient access to digitized forms, appetite information, fast submissions routing and automatic submission process updates.
- Maintain unique data requirements for risk analysis and automates the exchange of data directly to existing technology infrastructure, including insurer portals and underwriting systems.

**IVANS**<sup>®</sup>  
A DIVISION OF APPLIED

# Core Capabilities

## Form Digitization

In partnering with Indio, IVANS Submissions digitizes your unique forms so the required data fields are complete as part of the initial submission, eliminating time going back and forth with agencies to complete data capture and minimizing subsequent manual data entry.

## Open Architecture

IVANS Submissions provides an API for insurers to manage the submission data exchange and connect to their core underwriting systems, portals and other third-party applications to best meet their technology needs.



**70% of agents surveyed give more of their mid-commercial business to insurers who quote the fastest.**

Source: 2020 IVANS Connectivity survey

## Why IVANS?

IVANS is the property and casualty insurance industry's exchange connecting insurers, MGAs, agencies and the insured.

IVANS' cloud-based software automates the distribution and servicing of insurance products.

For more than 35 years, IVANS innovation and expertise has connected 32,000 independent insurance agencies and 430 insurer and MGA partners to enable millions of people to safeguard and protect what matters most in people's lives.

**Call 855.233.9128**  
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